

8/4/2010 Recap				
Northumberland County TCC	Capital Tax	Keystone	Shikellamy	Berkheimer
Years in business?	44	25	50	65
Number of employees?	45	120	6	380
Annual dollars collected	\$47 million	1.5 billion	12.8 million	1.3 billion
Forms of tax collected - EIT, LST, etc.	EIT, LST	All	EIT	All
Ability to E-File - Ease of filing	Yes	Yes	No	Yes
Will an office be provided in Sunbury?	Yes	No / Maybe	Yes	Provide space
Fee Structure - Three lines provided	1.5 EIT	2.0 EIT	1.2 to 2.28	2.25 original
	2.0 all others		2.28 was quoted	1.75 + postage
				amended
Process for delinquent tax collection?	passed on	Free	Yes	Free
Cost of delinquent tax collection?	passed on	Free	There is a cost	Free
ACH to transfer monies to municipalities?	Yes	Yes	No	Yes
When will monies be transferred?	2 times per month	Daily/bi-weekly	Monthly	min 2 times per wk
How is interest handled on the monies collected?	They keep it	Non issue	They keep it	Non issue
Scalability of computer system?	?	Unlimited	None	Unlimited
What kind of computer system is used?	SAT 70 Cert	In house	?	In House
Database software used?				Unix based
What is the history of your audit findings?	Good	Good	Good	Good
Years of contract required?	1 or 3	?	?	1 or 3
Able to implement in 2011 if needed?	Yes	Yes	No	Yes
Is infrastructure in place to take us as a customer?	Yes	Yes	No	Yes
Can you take a credit card payment?	Yes 3%	Yes 2.7%	No	Yes 2.5%
	Beauro concept	Have a "Dashboard"	100G upgrade	42 employees
	Non profit with	product that will	needed for	for customer
	Board of directors	provide great	systems.	service
		service		
		Strong on		179,000 e-files 2009
		delinquents		
				15 member client
		Customer service		support
		priority		
		Bakup redundant		
		system		